

Safe Harbor Statement

The statements contained in this presentation that are not purely historical are forward looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. These include statements regarding Actuate's expectations, beliefs, hopes, intentions or strategies regarding the future.

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Factors that could cause or contribute to such differences include, but are not limited to, the general spending environment for information technology products and services in general and Business Intelligence, Performance Management, Rich Internet Application and Print Stream Transformation software in particular, quarterly fluctuations in our revenues and other operating results, our ability to expand our international operations, our ability to successfully compete against current and future competitors, the impact of acquisitions on the company's financial and/or operating condition, the ability to increase revenues through our indirect channels, general economic and geopolitical uncertainties and other risk factors that are discussed in Actuate's Securities and Exchange Commission filings, specifically Actuate's 2009 Annual Report on Form 10-K filed on March 10, 2010 as well as its quarterly reports on Form 10-Q.

Use of Non-GAAP Financial Measures

The non-GAAP financial measures are included in this presentation to provide an additional analytical tool for understanding the Company's financial and operating performance, and to facilitate comparability of financial results between historical financial reporting periods, among other reasons. Non-GAAP financial measures discussed in this presentation were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos Group Inc. revenue contracts and by excluding the amortization of purchased technology and other intangible assets related to Actuate's acquisition transactions, restructuring charges, stock-based compensation expense, one-time professional services fees, expenses related to idle facilities, acquisition related expenses, other employee termination costs and an adjustment to the tax provision. It is management's belief that these items are not indicative of ongoing operations and as a result, non-GAAP financial measures that exclude such items provide additional insight for investors in evaluating the Company's financial and operational performance. However, these non-GAAP financial measures should not be considered in isolation or as a substitute for the Company's GAAP results. Pursuant to the requirements of SEC Regulation G, a detailed reconciliation between the Company's GAAP and non-GAAP financial results is provided in today's press release, as well as in the investor relations section of Actuate's website at www.actuate.com. Investors are advised to carefully review and consider this information strictly as a supplement to the GAAP financial results that are disclosed in the Company's SEC filings.

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3
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Pete Cittadini

President and CEO

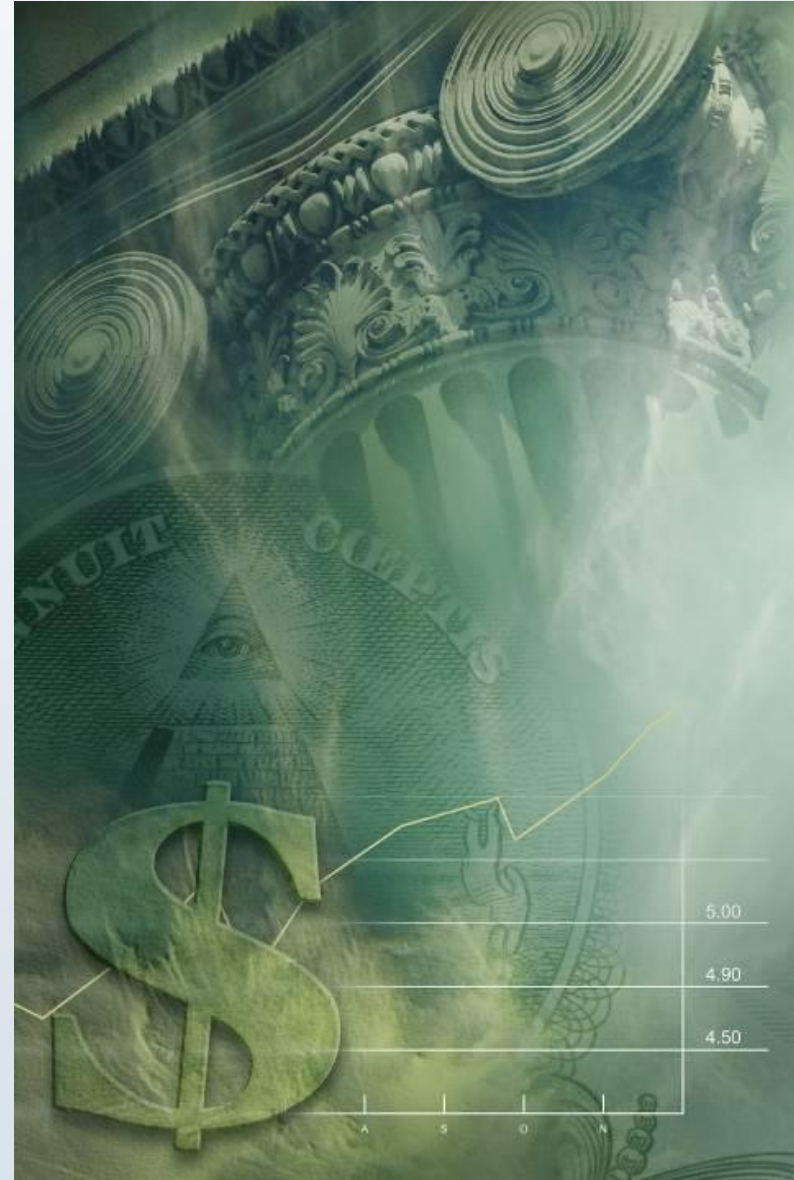
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Second Quarter FY2010 Summary

Q2 FY2010

- **Non-GAAP revenue of \$31.3 million**
- **License revenue of \$10.0 million**
- **Non-GAAP fully diluted EPS of \$0.05**
- **\$0.7 million cash flow from operations**

Second quarter 2010 non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and by excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring charges, acquisition related costs and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute 2010 non-GAAP financial results was 20%.



Second Quarter Transactions



About 60% of Q2 business from Financial Services
Over 50% of Q2 business from Outside the Firewall projects
Outstanding OEM production in Q2

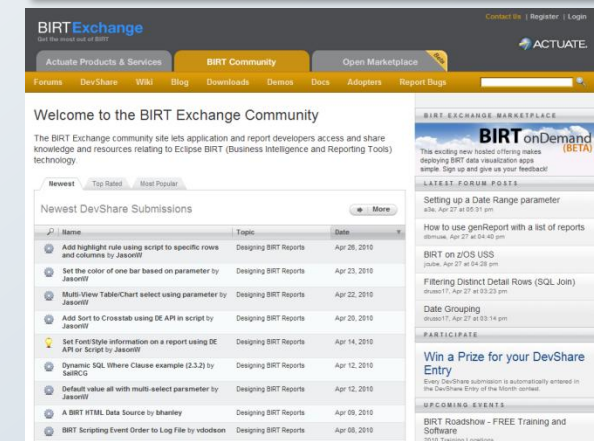
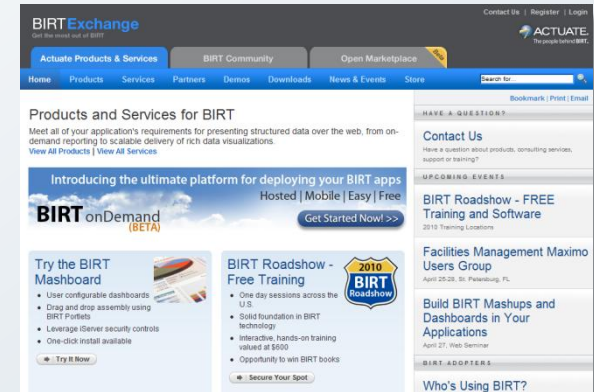
BIRT Business in Q2

License Business Up 240% from Year Ago



Over 30,000 total BIRT community registrations

	Q2 10	Year-over-year increase	Quarter-over-Quarter increase
Average monthly visitors	41,000+	30%	10%
Unique commercial downloads	2,100+	121%	82%
Commercial downloads by new visitors	1,350+	165%	36%



BIRT-related business of over \$4.9 million in Q2FY10

▶ *Up 48% from Q2FY09*

BIRT-related license business up over 240% from Q2FY09

More than 160 transactions

Open Source BIRT Users to Customers

Lower Sales and Marketing Costs

**\$4 million+ of LFYM from
Open Source BIRT users to date**
Record \$1 million+ in Q2FY10

**BIRT-based OEM
Business Accelerating**
Over \$1 million in Q2FY10



National Account Service Company LLC



Talent Drives Performance



data systems



NORTH STAR BLUESCOPE STEEL



Groupe
GALLERIE
Lafayette



JUSTICE • HONOUR • STRENGTH



LIUNA LOCAL 183 TORONTO



EQUIPMENT POOLING SYSTEMS



BIRT Exchange Marketplace

Half of 66 Apps Contributed by Third Parties

Q2 Results

About 2,000 app downloads

▶ *Up 59% from Q1*

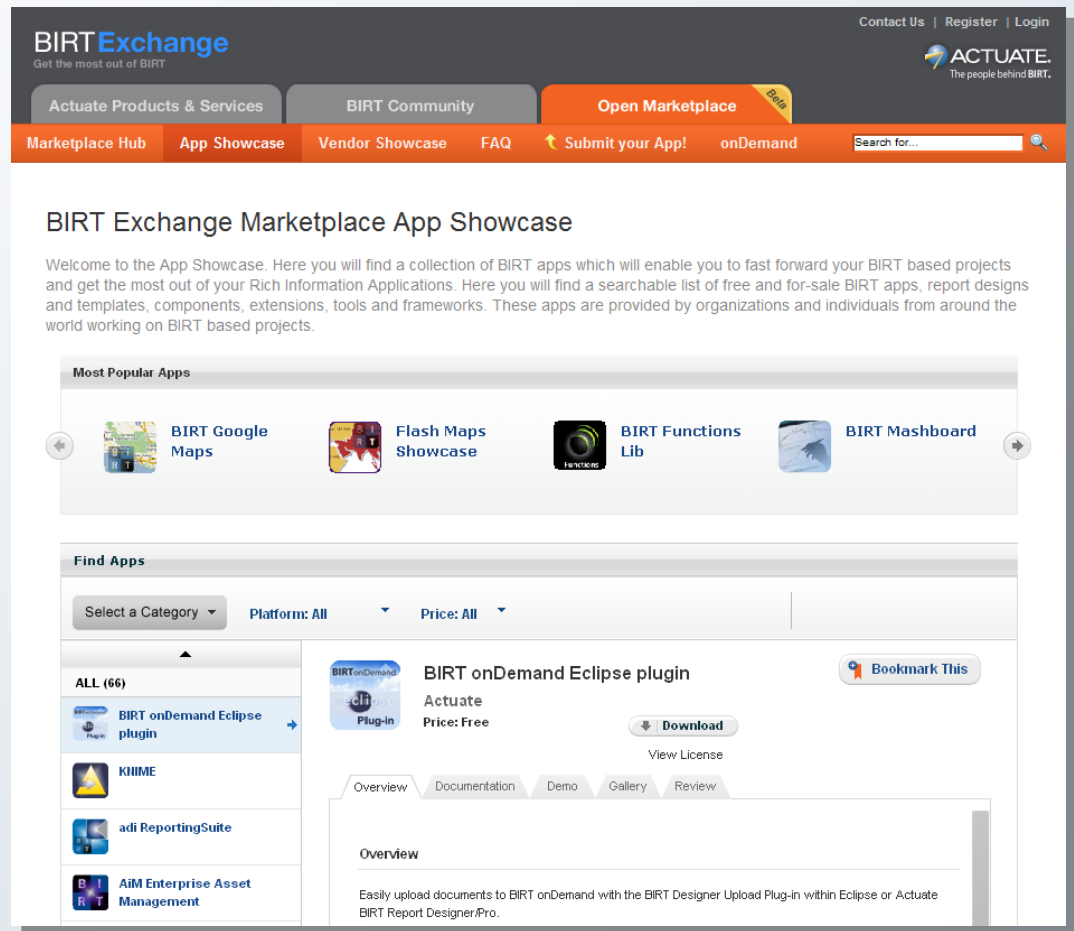
1,850+ downloads need iServer

▶ *Up 83% from Q1*

275+ iServer Express downloads

▶ *Up 3% from Q1*

▶ *Up 69% from year ago*



The screenshot shows the BIRT Exchange Marketplace App Showcase page. The header includes the BIRT Exchange logo, navigation links for 'Actuate Products & Services', 'BIRT Community', and 'Open Marketplace', and a search bar. The main content area is titled 'BIRT Exchange Marketplace App Showcase' and contains a 'Most Popular Apps' carousel with items like 'BIRT Google Maps', 'Flash Maps Showcase', 'BIRT Functions Lib', and 'BIRT Mashboard'. Below this is a 'Find Apps' section with filters for 'Select a Category', 'Platform: All', and 'Price: All'. A list of apps is shown on the left, including 'BIRT onDemand Eclipse plugin', 'KIIME', 'adi ReportingSuite', and 'AiM Enterprise Asset Management'. The right side of the page displays details for the 'BIRT onDemand Eclipse plugin', including its price (Free), a 'Download' button, and a 'View License' link.

BIRT OnDemand

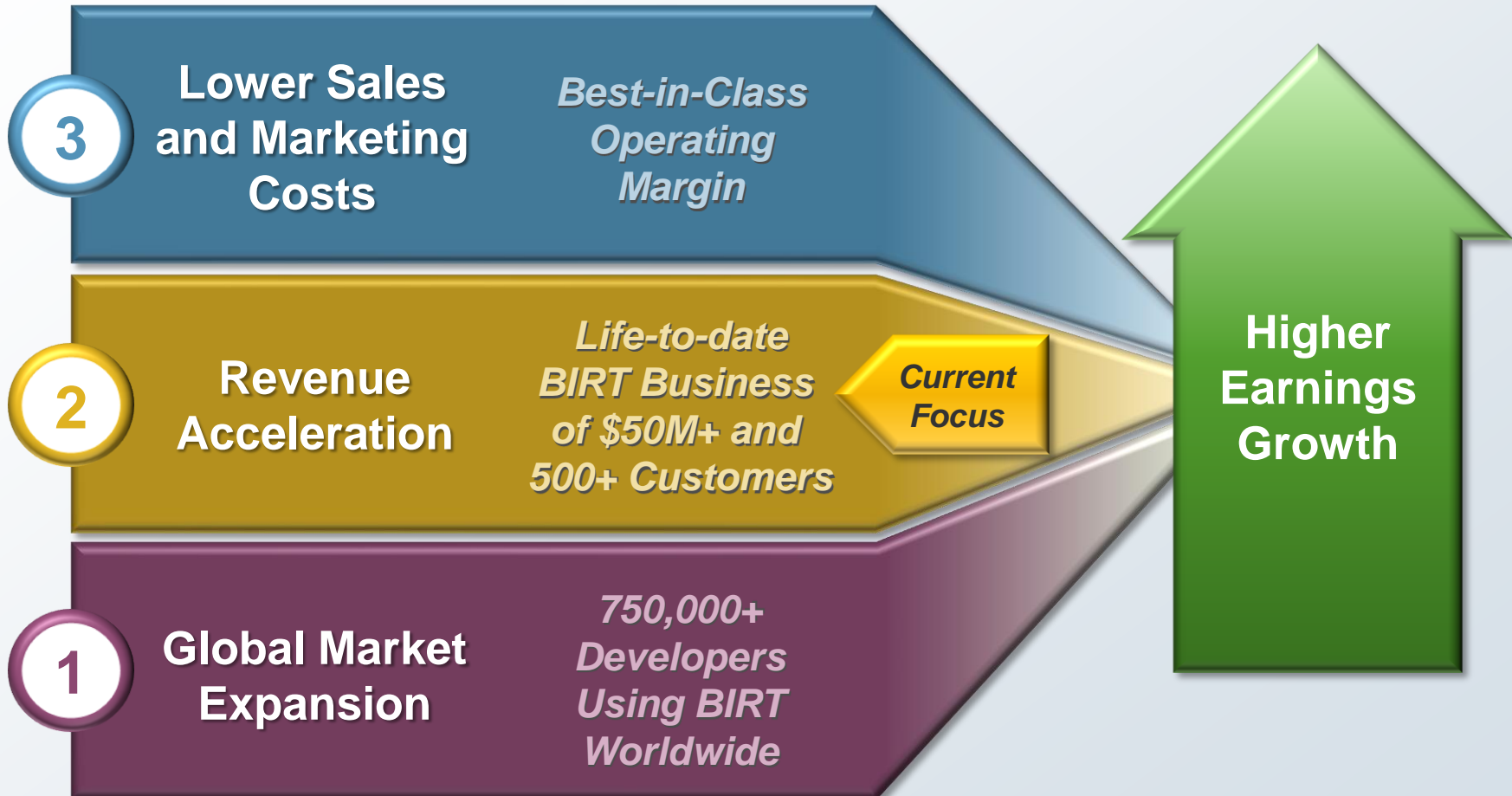
Try Apps and Experience iServer and Mobile

Since Feb 22 launch...

- More than 1,250 accounts have signed up
- Over 300 accounts with significant activity
- Over 75 accounts uploaded their own BIRT reports



Actuate's Open Source-Driven Enterprise Software Business Model Gaining Momentum



Custom and OEM Applications Built with BIRT and iServer

BIRT

- Integrate multiple data sources and documents
- Rapid development of applications

Data Sources

Document
Print Streams

**BIRT and
iServer**



iServer

- Superior architecture to support all types of applications
- Scale, Performance, Reliability and Security



Smart
Phones



Email



BIRT
Spreadsheets



BIRT
Information
Applications



BIRT
Performance
Scorecards



Archives

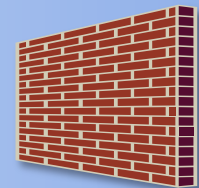


Batch
Print

**Customers
and Partners**



*Rich Information
Applications*



Employees



*BI and Performance
Management
Applications*

Actuate 11: Game Changing New Release

Coming in September

Enhanced BIRT User Experience

- User-configurable dashboard
- In-memory analytics

iServer for On-Premises to the Cloud

- Dynamic provisioning of iServer nodes in virtualized environments and in the Cloud
- Continued leader for Scale, Performance, Reliability and Security



- ***Double digit percentage growth of license revenue***
- ***Double digit percentage growth of BIRT-related business***
- ***Continued positive cash flow from operations***
- ***Continued best in class Non-GAAP operating margins***



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14
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Dan Gaudreau

SVP Operations & CFO

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2Q10 Non-GAAP P&L



(All amounts in thousands except per share figures)

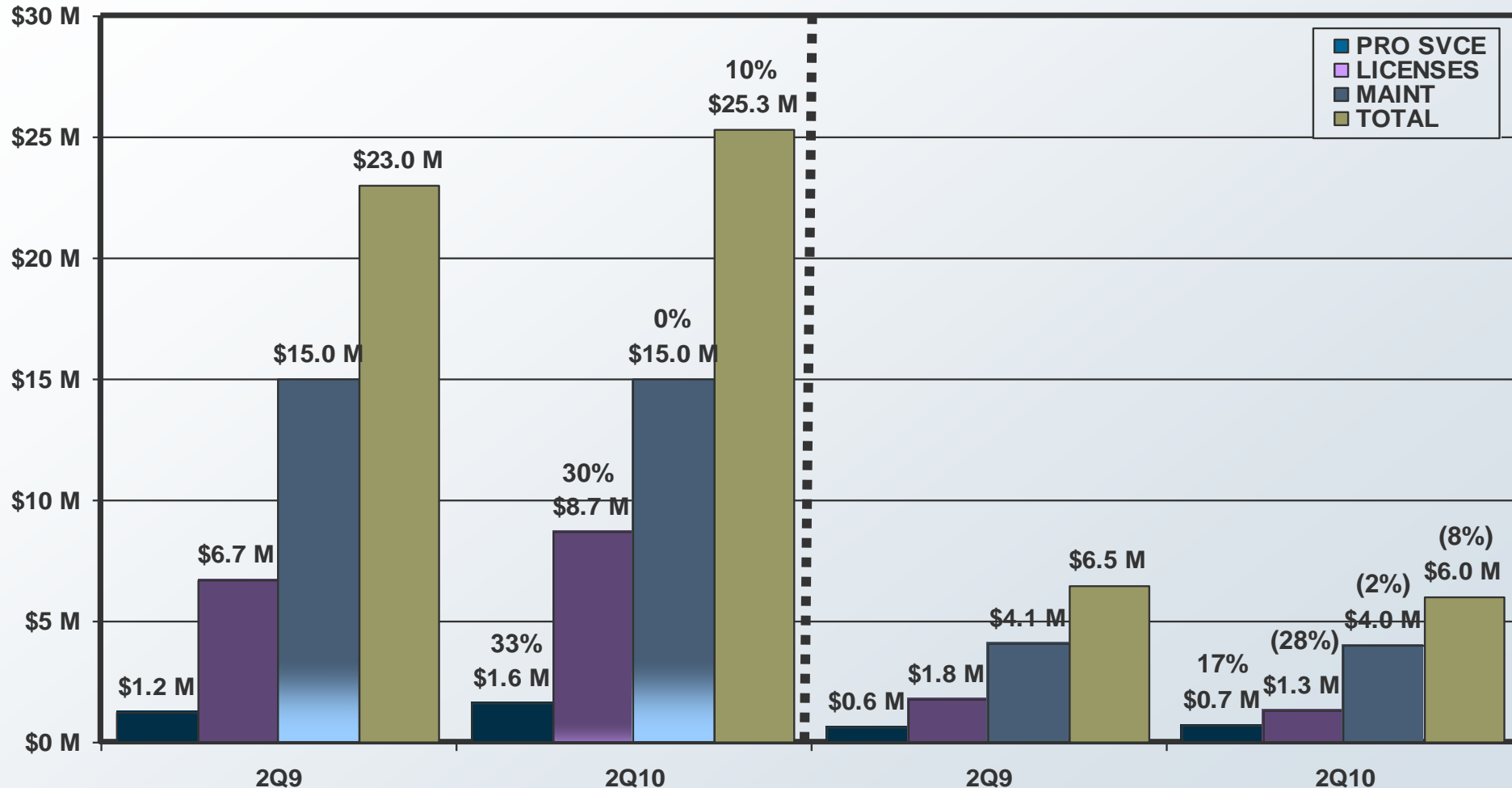
	Three Months Ended			Three Months Ended		
	June 30,			June 30,		
	2009 Reported	Adj.	2009 Non-GAAP	2010 Reported	Adj.	2010 Non-GAAP
Revenues:						
License fees	\$ 8,534		\$ 8,534	\$ 10,030		\$ 10,030
Maintenance	19,178		19,178	17,962	1,037	18,999
Professional services	1,829		1,829	2,298		2,298
Total revenues	29,541		29,541	30,290	1,037	31,327
Costs and expenses:						
Cost of license fees	236	(55)	181	498	(328)	170
Cost of services	4,793	(314)	4,479	5,099	(297)	4,802
Sales and marketing	10,492	(561)	9,931	10,177	(282)	9,895
Research and development	5,208	(354)	4,854	6,348	(287)	6,061
General and administrative	4,557	(929)	3,628	7,389	(914)	6,475
Amortization of other intangibles	170	(170)	-	461	(461)	-
Restructuring charges	70	(70)	-	277	(277)	-
Total costs and expenses	25,526	(2,453)	23,073	30,249	(2,846)	27,403
Income from operations	4,015	2,453	6,468	41	3,883	3,924
Interest income and other income/(expense), net	112		112	(382)		(382)
Interest expense	(355)		(355)	(455)		(455)
Income before income taxes	3,772	2,453	6,225	(796)	3,883	3,087
Provision for (benefit from) income taxes	972	273	1,245	(202)	819	617
Net income (loss)	2,800	2,180	4,980	(594)	3,064	2,470
Basic net income (loss) per share	\$ 0.06		\$ 0.11	\$ (0.01)		\$ 0.05
Shares used in basic per share calculation	45,030		45,030	44,947		44,947
Diluted net income (loss) per share	\$ 0.06		\$ 0.10	\$ (0.01)		\$ 0.05
Shares used in diluted per share calculation	49,235		49,290	44,947		49,457

Non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring charges, acquisition related costs and an adjustment to the income tax provision. All of these income and expense items are included in Actuate's GAAP results. The income tax rate used to compute 2010 non-GAAP financial results was 20%.

Y/Y NON-GAAP REVENUE BY REGION

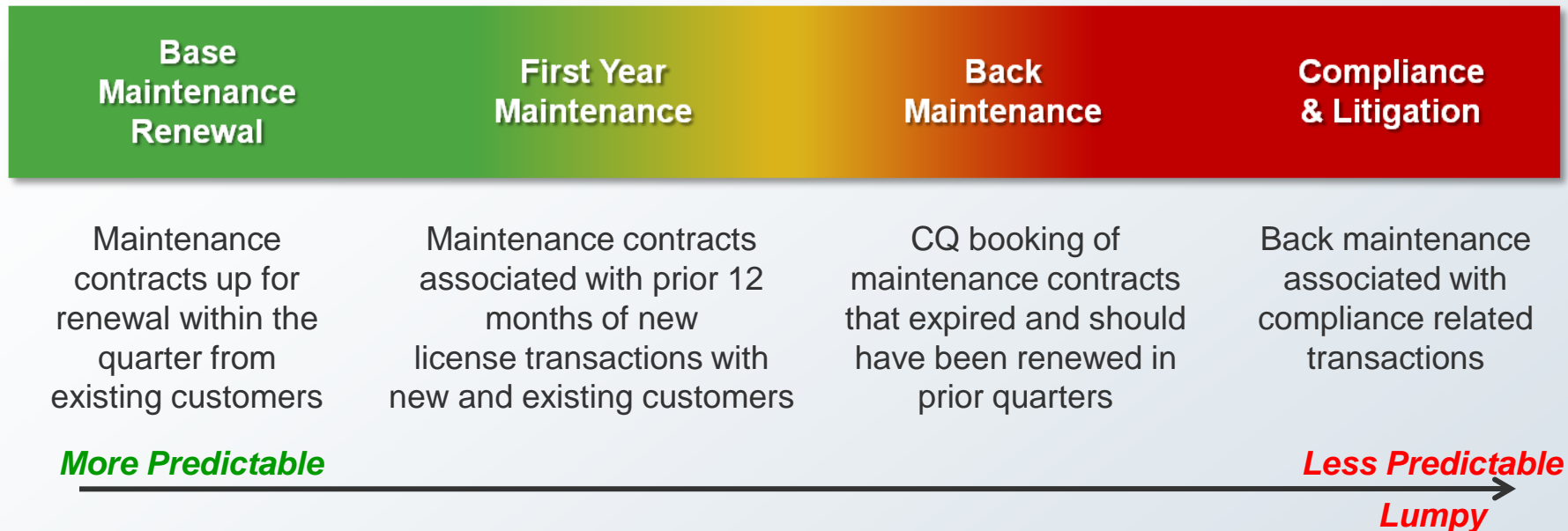
N. AMERICA

INTERNATIONAL



2010 non-GAAP revenues were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts.

Four Components of Actuate Maintenance Revenue



- Ability to predict size and timing of maintenance revenues varies by component
- Base maintenance revenues have grown mid-single digit % Y/Y
 - Biggest piece of maintenance revenue and the lowest risk
- FYM revenues are a function of TTM license revenues
- Back maintenance and compliance revenues ongoing but lumpy

Revenue Related

- Orders over \$100,000 with 60 customers, up from 52 in 1Q10 and 57 in 2Q09
- Two transactions with license component > \$1 million

Income Related

- Non-GAAP operating margin of 13%
- General and administrative expenses included \$3.0 million of litigation expense, or \$0.05 in fully diluted EPS
- FX on balance sheet retranslation was \$0.01 unfavorable to EPS

Second quarter 2010 non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and by excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring charges, acquisition related costs and an adjustment to the income tax provision. The income tax rate used to compute 2010 non-GAAP financial results was 20%.

Balance Sheet

(\$ Millions)	<u>12/31/09</u>	<u>6/30/10</u>	<u>Change</u>
Cash & Investments	\$75.5	\$63.6	\$(11.9)
Accounts Receivable	33.2	20.0	(13.2)
Goodwill & Purch Intang	37.0	63.6	26.6
Other Assets	<u>24.1</u>	<u>25.8</u>	<u>1.7</u>
Total Assets	<u>\$169.8</u>	<u>\$173.0</u>	<u>\$3.2</u>
Accrued Liabilities	\$17.5	\$17.3	\$(0.2)
Debt	30.0	40.0	10.0
Deferred Revenue	46.3	43.0	(3.3)
Equity	<u>76.0</u>	<u>72.7</u>	<u>(3.3)</u>
Total Liab/Equity	<u>\$169.8</u>	<u>\$173.0</u>	<u>\$3.2</u>

- ***DSO at 58 days, down 40 days vs. 12/31/09, based on non-GAAP revenue***
- ***\$12.1 million cash flow from operations year-to-date***
- ***Repurchased \$5.0 million of ACTU shares during Q2***
- ***563 employees as of 6/30/10, down 9 from Q1***

Second quarter 2010 non-GAAP revenue was calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts.

- ***Double digit percentage growth of license revenue***
- ***Double digit percentage growth of BIRT related business***
- ***Continued positive cash flow from operations***
- ***Continued best in class Non-GAAP operating margins***



Actuate's Long Term Financial Model (Non-GAAP)

(% of Revenue)	<u>2008</u>	<u>2009</u>	<u>Long-Term</u>
Gross Margin	82%	85%	84-86%
Operating Expenses	63%	64%	51-54%
Operating Margin	19%	21%	30-35%

Non-GAAP financial results were calculated by adding back the revenue that could not be recognized due to the impact of purchase accounting on the acquired Xenos revenue contracts and by excluding amortization of purchased technology and other intangibles related to Actuate's acquisition transactions, stock-based compensation expense, restructuring charges, acquisition related expenses, other non-recurring employee termination costs, non-recurring professional fees, operating expenses related to idle facilities, an adjustment to the income tax provision and other non-recurring items. All of these expenses are included in Actuate's GAAP results. The income tax rates used to compute 2008 and 2009 non-GAAP financial results were 30% and 20%, respectively. These non-GAAP items may change depending on changes in Actuate's business.

Q & *A*

